



October 2015

REVISION OF CONTRACTED OFFER 2016

Dear Partners,

Thank you for your outstanding support towards Raffles Praslin, Seychelles. We continue enjoying a successful year 2015 and are looking forward to improve our mutual business in 2016.

Listening to your valued feedback we are consequently revising our 2016 contracted offers and are moving from the previously contracted Length of Stay Offers to a flat discount. We are confident that this change will ease your loading and selling/booking process and you will therefore be able to increase your business to Raffles Praslin, Seychelles.

We have outlined the new offer on the following pages and please let us know if you have any questions in regards to the new promotion. We will of course honour all previously made 2016 bookings. Kindly note that the new offer is valid for all new bookings made as of Thursday 12th November 2015 for the travel period 10th January 2016 to 10th January 2017.

Taking advantage of our numerous F&B offerings we will furthermore amend our Honeymooner Offer slightly and will offer as one of the benefits a 100 Euro F&B credit per stay and villa instead of the 2 for 1 Spa offer. This is also effective Thursday 12th November 2015 for bookings between 10th January 2016 and 10 January 2017.

Please acknowledge the above by signing each page and returning a scanned copy back to my colleague Ms. Hazel Barnuevo at hazel.barnuevo@raffles.com

Again, thank you for your continued support and we look forward to welcoming your guests to our fabulous resort in the heart of Seychelles.

Kind regards,

Saskia Schuller
Director of Sales & Marketing
Raffles Praslin, Seychelles



2016/2017 Contractual Offers

SPECIAL OFFER I (Valid during Low, Shoulder, Middle and High Season)	15% discount for all stays of 4 nights and longer <ul style="list-style-type: none">• Offer is valid for all villa categories• Offer is valid on BB basis, no discount on meal plans or other charges applies• Offer is combinable with Honeymoon and Wedding Offer
SPECIAL OFFER II (Valid during Festive Season)	15% discount for all stays of 4 nights and longer <ul style="list-style-type: none">• Book 30 days in advance to avail of the above discount• Offer is valid for all villa categories, except One and Two Bedroom Villas• Offer is valid on BB basis, no discount on meal plans or other charges applies• Offer is combinable with Honeymoon and Wedding Offer



<p>Honeymoon Offer</p>	<p><u>The Honeymoon offer includes:</u></p> <ul style="list-style-type: none"> • Complimentary bottle of Champagne or appropriate beverage and fresh fruit creation • Raffles Romance Villa set-up once per stay • Surprise Gift upon arrival • 100 Euro F&B credit per villa and stay • Honeymoon Offer is combinable with Special Offer I and II • Honeymoon Offer is not combinable with the Wedding offer • A copy of the marriage certificate must be forwarded at the time of booking and presented upon check-in (within 6 months of wedding date)
<p>Wedding Offer</p>	<p><u>For a supplement of 1250 Euro, enjoy the following wedding arrangement and romantic experiences:</u></p> <ul style="list-style-type: none"> • Civil Wedding Ceremony at the resort from Monday - Saturday (including Public Holidays) • Certificate delivery to the magistrate court and back to the resort for Apostils Stamp • Dedicated wedding specialist • Welcome experience (Champagne and fruits) • Raffles wedding location set up • Wedding cake (up to 4 persons) • Decorated wedding buggy • Wedding gift • Plant a “tree of love” to commemorate the union, personalized with the couples’ names (on the wedding anniversary, the couple will receive a picture of the growing tree) • Romantic dinner under the stars (surprise location) • Romantic villa turndown • In-villa breakfast the morning after the wedding • 200 Euro Spa credit which can be used towards Spa Treatments and Retail products • To personalize your occasion we can arrange additional wedding amenities & services (extra cost applies). • Minimum 5 nights stay • Wedding Offer is combinable with Special Offer I and II (no discount applies on the 1250 Euro) • Wedding Offer is not combinable with the Honeymoon Offer